

MOVING WIRELESS FORWARD®



Putting A Bow On A Year Of Growth For MMI

No Annual Pricing Increase

Despite continued market pressures—including rising labor and material costs—**Mobile Mark will not implement an annual price increase in 2026.** This decision reflects our ongoing commitment to price stability and long-term value for our customers in an uncertain economic environment. Holding prices steady is the result of disciplined long-term planning, operational efficiency, and our continued investment in U.S.-based engineering and manufacturing. By maintaining domestic production, we avoid tariff impacts faced by many foreign competitors—allowing us to deliver high-quality products without passing additional costs on to our customers. Lead times remain unchanged, with 30% of orders continuing to ship early. Mobile Mark is confident in sustaining pricing stability without compromising quality or service through 2026 and beyond. For more information on this important announcement, please read our [Press Release](#).

Comtelco: New Year, New Projects

As a new year begins, government agencies and organizations supporting federally funded projects are advancing new communications initiatives. For more than 40 years, Comtelco® antennas have supported these efforts with proven, high-quality solutions for the Land Mobile Radio (LMR) industry. This longstanding antenna brand continues to evolve, delivering reliable, high-performance antennas engineered for FirstNet®, P25, and other mission-critical LMR applications. Since 2017, Comtelco has been a Family Brand of Mobile Mark, Inc., combining a trusted LMR legacy with Mobile Mark’s advanced engineering and manufacturing standards. Designed for demanding environments, Comtelco antennas remain a trusted choice when dependable communications matter most. Explore the Comtelco portfolio of Land Mobile Radio antenna solutions.

[View the Comtelco portfolio of Land Mobile Radio antenna solutions.](#)

From Across the Pond – Our European Office

November was a busy month for the Mobile Mark Europe and ProAnt teams. In partnership with Step Global and DIGI, Jonas Starck gave his engineering and technical insights with his presentation titled *Underground GNSS and Solving the RF Challenge*, highlighting antenna solutions designed for mining and other challenging underground environments. Thank you to everyone who joined and participated. The team also attended the TrainComms Conference in London, gaining insight into best practices for delivering reliable wireless connectivity for passenger rail systems. These discussions and learnings continue to inform how we approach antenna design and deployment for rail and transportation applications. As we close out 2025, we’re looking ahead to 2026 with a strong foundation and continued focus on supporting evolving wireless needs across global markets.



Changing Of The Guard (MME)



Mobile Mark, Inc. announced a key leadership transition in its European operations with the appointment

of Göran Sandström as the new Managing Director for Mobile Mark Europe, effective October 1, 2025. Sandström steps into the role following the retirement of long-time Managing Director Linda Clark. Sandström's appointment signals a renewed focus on accelerating Mobile Mark Europe's growth and deepening customer engagement across the region. With his track record of scaling international operations and building high-performing teams, Mobile Mark is well positioned to expand its footprint in key markets and further align its European strategy with our global vision. Sandström's leadership is expected to play a central role in expanding its European manufacturing while driving product innovation, strengthening partnerships, and positioning Mobile Mark Europe for its next phase of growth.

Read our [Press Release](#) for additional details on Göran's appointment.

Did You Know?

Mobile Mark is built for a global market. With Made-in-the-USA, Buy American-compliant products unaffected by tariffs—and manufacturing operations in Europe—we give you unmatched sourcing flexibility. Wherever you are, we deliver what you want, how you want it, and from where you want it.



A Recap Of 2025 Releases

Throughout 2025, Mobile Mark introduced a variety of new products that reflect our continued focus on innovation, performance, and real-world application requirements. These releases expand our portfolio across a wide variety of wireless technologies, offering customers more flexibility to support evolving requirements. Designed with reliability, ease of integration, and U.S.-based manufacturing in mind, our 2025 product releases reinforce our commitment to delivering practical, high-quality connectivity solutions for a wide range of markets and deployments. Look no further than our latest release, the PND10-600/6000. This is a rugged, high-performance directional patch antenna designed for cellular communications and data backhauling across a broad range of 5G and LTE frequencies. It features high gain performance making it suitable for infrastructure and fixed-site wireless installations. This antenna is built with a heavy-duty, UV-resistant ASA radome that's water, vibration, and shock resistant, making it suitable for demanding outdoor environments. Typical applications include enhancing cellular coverage and reliable wireless links in industrial or outdoor settings. Take a look at our [New Products](#) page on our website for more information on the different antenna solutions we released in 2025.

Customer Survey Results

In 2025, we conducted two short customer surveys to help ensure we continue delivering the dependable products and responsive service our customers rely on. We appreciate everyone who took the time to share feedback. Your input plays an important role in shaping how we refine our products, processes, and support. So, how did we do? Your feedback highlighted strong satisfaction with overall product quality and value. Many respondents also noted the importance of our U.S.-based design and manufacturing approach, along with the knowledge, responsiveness, and support provided by our sales team. We will continue to conduct semi-annual customer surveys and value your participation. If you were unable to respond in December, we encourage you to share your feedback in the next survey.

For More Information, Call Us or Visit Us Online

Coming Q1-Q2, 2026

- Upcoming Shows
 - IWCE - Las Vegas
 - MWC - Barcelona
 - Channel Partners - Las Vegas
- **HUGE** Product Launch
- More Match Up Guides and New Router & Gateway additions