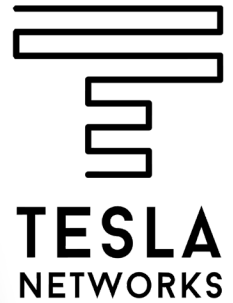
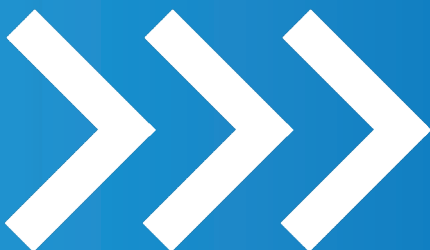


MobileMark

Working in Partnership with



ENGINEERING CONNECTIVITY: MOBILE MARK & TESLA NETWORKS



BUILT ON TRUST.

DRIVEN BY PERFORMANCE



In the world of transport connectivity, technology changes rapidly. **Networks evolve, vehicles become increasingly connected, and operators demand more data, reliability, and uptime than ever before.** Amid these changes, one thing has remained constant: the partnership between Mobile Mark and Tesla Networks.

The story began nearly two decades ago. In 2005, Bart Pen, CEO of Tesla Networks, then working for a different organization, made a late-evening call searching for an omni-directional antenna solution for a customer project. What started as a technical enquiry quickly developed into a trusted professional relationship. When **Tesla Networks was founded in 2010, that relationship continued and has grown ever since.**

Today, Tesla Networks provides consultancy, development, supply, integration and operational support across transport, robotics and public safety sectors worldwide. Their solutions support applications ranging from fleet management and GNSS positioning to emerging connected technologies in robotics systems.



CHOOSING PARTNERS NOT JUST SUPPLIERS



For Tesla Networks, selecting a technology partner has never been solely about being one-dimensional. Their customers depend on reliable connectivity in demanding environments, making long-term performance, technical expertise, and flexibility of application key when considering their solutions.

When evaluating suppliers, Tesla Networks prioritizes companies that own their technology, understand their market, listen to customer requirements, and are willing to adapt products to meet specific project needs.

Those values align closely with Mobile Mark's approach.

Over the years, the partnership has been built on open communication, technical collaboration, and a shared focus on delivering the best possible solution.

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As Bart explains,

Successful connectivity projects are built by helping customers understand the strengths of the technology and creating confidence in the solution being proposed.



BART PEN
TESLA NETWORKS, CEO



SUPPORTING THE FUTURE OF >>>

CONNECTED TRANSPORT

As public transport continues its transition from **Wi-Fi-centric systems** towards **4G and 5G connectivity**, **Tesla Networks** sees **robust antenna solutions** becoming increasingly **important**. Looking ahead, they believe future wireless technologies will continue to expand coverage and enable reliable connectivity in even the most remote regions.

To support this evolution, Tesla Networks relies on Mobile Mark antennas across a wide range of transport projects.

KEY FACTORS INCLUDE:

- » **High-performance antenna designs** with high gain characteristics.
- » **Compact form factors that integrate easily** into vehicle designs where installation space is limited.
- » **Rugged construction** capable of withstanding demanding operating environments.
- » **Custom cable lengths and connector configurations** that simplify installation and reduce integration challenges.
- » **Certified low-loss cabling** that helps preserve signal performance throughout the system.

These practical advantages help engineers deploy connectivity solutions more efficiently while maintaining the performance required for mission-critical applications.

RELIABILITY THAT DELIVERS LONG-TERM VALUE



Tesla Networks consistently positions reliability as the defining value proposition.

Their experience has shown that investing in dependable hardware reduces maintenance requirements, minimizes downtime, and ultimately lowers the total cost of ownership for end users.

RELIABILITY, SUPPORT AND QUALITY
are viewed as the cornerstones of the partnership.



MORE THAN A BUSINESS RELATIONSHIP



As **Tesla Networks** puts it:

"Mobile Mark aren't just a supplier, they're family."

Linda Clark

Mobile Mark, Key Account Sales

Perhaps the strongest testament to the partnership is that it extends beyond products and projects.

Over decades of collaboration, **Mobile Mark's Linda Clark and Tesla Networks' Bart Pen have developed a relationship built on transparency, honesty and mutual trust.** This openness enables faster decision-making, closer collaboration, and a **level of confidence that benefits both organizations and their customers.**



THE RESULT:

Together, Mobile Mark and Tesla Networks continue to support transport operators, fleet management providers, system integrators and public safety organizations across Europe and beyond. Their long-standing partnership demonstrates how shared technical expertise, trusted relationships and a **commitment to quality can create lasting value in an increasingly connected world.**